

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of September 30, 2017

(in Thousands)

Operating income:

Income from fiduciary activities	190,152	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	242	A1c
Interest on obligations of other U.S. government agencies and corporations	122	A1d
Interest on obligations of states and political subdivisions of the U.S	223	A1e
Interest on other securities	65	A1f
Interest and fees on loans	98	A1g
Other income	1,239	A1h
TOTAL OPERATING INCOME	192,141	A1i

Operating Expenses

Salaries and employee benefits	44,088	A2a
Interest on borrowed money	14	A2b
Interest on capital notes	0	A2c
Occupancy expense of premises, gross	3,114	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	3,114	A2d3
Furniture and equipment expense	1,781	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	122,598	A2g
TOTAL OPERATING EXPENSES	171,595	A2h

Income before income taxes and securities gains or losses	20,546	3
Applicable income taxes	8,217	4
Income before securities gains or losses	12,329	5
Securities gains (losses), gross	0	6a
Applicable income taxes	0	6b
Securities gains (losses), net	0	6c
Net income before extraordinary items	12,329	7
Extraordinary items, Net of tax effect	0	8
NET INCOME	12,329	9