

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of March 31, 2013

(in Thousands)

Operating income:

Income from fiduciary activities	92,217	A1a
Interest on federal funds sold	0	A1b
Interest on U.S. Treasury securities	17	A1c
Interest on obligations of other U.S. government agencies and corporations	28	A1d
Interest on obligations of states and political subdivisions of the U.S	100	A1e
Interest on other securities	3	A1f
Interest and fees on loans	23	A1g
Other income	3,161	A1h
TOTAL OPERATING INCOME	95,549	A1i

Operating Expenses

Salaries and employee benefits	31,489	A2a
Interest on borrowed money	3	A2b
Interest on capital notes	6	A2c
Occupancy expense of premises, gross	3,400	A2d1
Less rental income	0	A2d2
Occupancy expense of premises, net	3,400	A2d3
Furniture and equipment expense	824	A2e
Provision for possible loan losses	0	A2f
Other operating expenses	69,128	A2g
TOTAL OPERATING EXPENSES	104,850	A2h

Income before income taxes and securities gains or losses (9,301) 3

Applicable income taxes (3,239) 4

Income before securities gains or losses (6,062) 5

Securities gains (losses), gross 7 6a

Applicable income taxes 2 6b

Securities gains (losses), net 5 6c

Net income before extraordinary items (6,057) 7

Extraordinary items, Net of tax effect 0 8

NET INCOME (6,057) 9