

TRUST COMPANY CONSOLIDATED REPORT OF INCOME

as of March 31, 2012

(in Thousands)

Operating income:

| | | |
|--|--------|-----|
| Income from fiduciary activities | 86,118 | A1a |
| Interest on federal funds sold | 0 | A1b |
| Interest on U.S. Treasury securities | 79 | A1c |
| Interest on obligations of other U.S. government agencies and corporations | 38 | A1d |
| Interest on obligations of states and political subdivisions of the U.S | 144 | A1e |
| Interest on other securities | (1) | A1f |
| Interest and fees on loans | 0 | A1g |
| Other income | 2,959 | A1h |

TOTAL OPERATING INCOME

89,337 A1i

Operating Expenses

| | | |
|--------------------------------------|--------|------|
| Salaries and employee benefits | 30,514 | A2a |
| Interest on borrowed money | 4 | A2b |
| Interest on capital notes | 7 | A2c |
| Occupancy expense of premises, gross | 3,516 | A2d1 |
| Less rental income | 0 | A2d2 |
| Occupancy expense of premises, net | 3,516 | A2d3 |
| Furniture and equipment expense | 814 | A2e |
| Provision for possible loan losses | 0 | A2f |
| Other operating expenses | 68,653 | A2g |

TOTAL OPERATING EXPENSES

103,508 A2h

Income before income taxes and securities gains or losses (14,171) 3

Applicable income taxes (4,964) 4

Income before securities gains or losses (9,207) 5

Securities gains (losses), gross 13 6a

Applicable income taxes 1 6b

Securities gains (losses), net 12 6c

Net income before extraordinary items (9,195) 7

Extraordinary items, Net of tax effect 0 8

NET INCOME (9,195) 9