

**SELECTED FINANCIAL DATA**

**as of September 30, 2018**

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	297,702	277,355	4,140	257,486	39,405	1,136	0.51%	3.85%
Community Commerce Bank	Claremont	239,701	176,023	2,147	140,361	52,169	2,005	1.12%	5.13%
Rancho Santa Fe Thrift & Loan Association	San Marcos	72,486	49,401	839	44,617	27,336	172	0.32%	0.84%